# City of Dunkirk Downtown Revitalization Initiative (DRI)



Local Planning Committee (LPC) Meeting #6 October 24, 2023, 5:30 PM





#### **Co-chairs**

- Honorable Wilfred Rosas, Mayor
- Mike Metzger, WNY Regional Economic Development Council
- Liz Cardona, Dunkirk Housing Authority
- Rebecca Ruiz, Chautauqua Center
- Nathan Aldrich, Chautauqua County Partnership for Economic Growth
- Gina Paradis, Chautauqua County Land Bank
- Dan Beckley, Advanced Production Group, LLC

- Rebecca Wurster, Chautauqua County Dept. of Planning & Development
- Miriam Lugo-Alfaro, Dunkirk High School
- Frank Torain, Open Door Church of God in Christ
- Virginia Harper, Resident
- Ellen Luczkowiak, Dunkirk Community Chamber of Commerce
- Beth Starks, Jamestown Community College





### WELCOME & INTRODUCTIONS

#### Name

#### **State Partners**

Ben Bidell	NYS Department of State
Erin Corraro	Empire State Development
Mo Sumbundu	Governor's Office
Leonard Skrill	NYS Homes and Community Renewal

### Name

### **City of Dunkirk**

Vince DeJoy	Director of Planning and Development
EJ Hayes	Deputy Director of Planning and Development





### **AGENDA**

LPC Meetings and Planning Process

**Engagement Updates** 

Review Other Potential Funding Sources

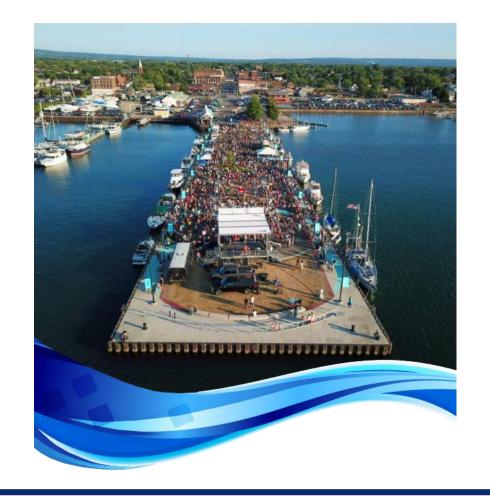
Recap Project Evaluation and Selection

Review Project Updates

Vote on Final Slate of Projects

Next Steps

**Public Comment** 









## LPC Meetings and Planning Process





#### May-Jun

- -LPC Kick-off
- -Engagement Plan
- -Vision, Goals, Strategies (Draft)
- -Issue Call for Projects

#### Jul

- -Downtown Profile (Draft)
- -Vision, Goals, Strategies (Final)
- -Preliminary Project List

#### Aug

- -Refine Downtown Profile
- -Refine List of Proposed Projects
- -Project Presentations

#### Sep

- -Project Profiles (Draft)
- -DRI Strategic Investment Plan (Draft)
- -Project
  Evaluations
- -Draft Slate of Recommended Projects

#### Oct-Dec

- -Finalize Project Profiles
- -Vote on Recommended Projects
- -Submit Final Draft Strategic Investment Plan to State





## LPC Meeting #5 (Last Meeting)

- Planning process & engagement updates
- Review and discuss proposed projects and project evaluations
- Identify additional project information needed to support decision-making
- Identify projects to remove from funding consideration
- Select preliminary slate of projects
- Public comment





## LPC Meeting #6 (Today)

- Planning process and engagement updates
- Review final draft project profiles and project updates
- Discuss projects for which a decision has not yet been made
- Develop and vote on final slate of proposed projects
- Discuss implementation phase
- Public comment





## Next Steps in Planning Process

- LPC to complete DRI ballot to formalize project selections
- Public Workshop #3, Thursday, November 2, 5pm-7pm
- Consultant team to draft Strategic Investment Plan
- Final draft Strategic Investment Plan submitted to New York State
- Projects recommended for funding by the LPC will be reviewed by the State, which will select projects for DRI grant awards







## **Engagement Updates**





### ENGAGEMENT UPDATES

- Summary of Public Workshop #2 and Online Feedback Form results posted on the website, DunkirkDRI.com
- Public Workshop #3 (11/2, 5-7pm)
  - Dunkirk High School Cafeteria
  - Recap planning process, present recommended projects, discuss implementation, and celebrate!











## Review Other Potential Funding Sources





# PARKS, TRAILS, AND STREETSCAPES

Other Potential Funding Sources

#### **Environmental Protection Fund**

- Amount: Up to \$500,000, 25% match in Dunkirk (reduced from 50% as high-poverty area)
- Eligibility: Capital projects that protect the environment and enhance communities, e.g., restoring historic sites. Awarded to municipalities and nonprofits with ownership interest.
- How to apply: Grant opportunities are posted to the New York State Department of Environmental Conservation (DEC) website.

#### **Climate Smart Communities Program**

- Amount: Up to \$2,000,000, 50% match
- Eligibility: Projects that reduce greenhouse gas emissions such as trails and complete streets. Awarded to municipalities.
- How to apply: Through annual Consolidated Funding Application. Application period is typically open 2.5 months from Spring to Summer.

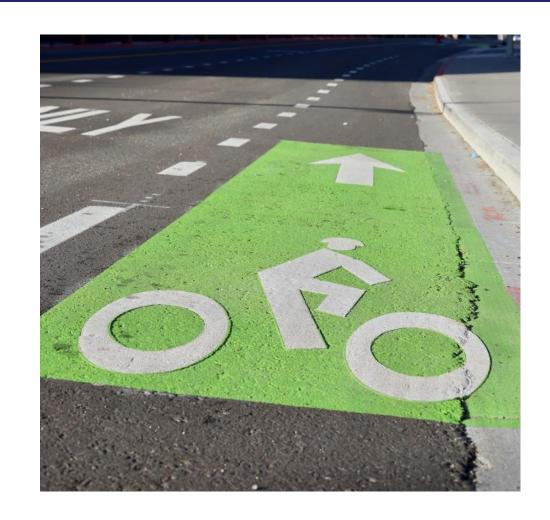






# Transportation Alternatives Program (TAP), Congestion Mitigation and Air Quality (CMAQ) and Carbon Reduction Program (CRP)

- Amount: \$500,000 to \$5,000,000, 20% match
- Eligibility: Bike, pedestrian, transit, and other transportation projects that reduce emissions. Awarded to local governments, transit, and other public agencies that can partner with nonprofits and schools.
- How to apply: New York State Department of Transportation (NYSDOT) opens applications every 2-4 years. NYSDOT is currently accepting applications through January 9, 2024







# BUILDINGS AND ECONOMIC DEVELOPMENT

Other Potential Funding Sources

#### **New York Main Street Program**

- Amount: Up to \$500,000, 25% match
- Eligibility: Commercial/residential improvements, streetscape, or technical assistance. Awarded to municipalities and nonprofits.
- How to apply: Through annual CFA. Application period is typically open 2.5 months from Spring to Summer.

#### **RESTORE NY**

- Amount: Up to \$2,000,000 10% match
- Eligibility: Projects involving demolition or rehab of vacant, abandoned, or condemned properties.
   Municipality must initiate application.
- How to apply: Through CFA when application period is announced. Last year, application period was 10/28/22-1/27/23.







# BUILDINGS AND ECONOMIC DEVELOPMENT

Other Potential Funding Sources

#### **Historic Tax Credits**

- Amount: Up to \$5,000,000, 70-80% match
- Eligibility: Interior and exterior rehabilitation work to certified historic structures that are commercial/incomeproducing property including residential rentals.
- How to apply: Submit electronic application to both the State Historic Preservation Offices and to the National Park Service on a rolling basis.

#### **Brownfield Cleanup Program Tax Credits**

- Amount: Up to \$35,000,000, 76-90% match
- Eligibility: Project must be located at a brownfield site, any property where a contaminant is present at levels meeting DEC guidance
- How to apply: To claim credits, apply to the DEC's Brownfield Cleanup Program.









# BUILDINGS AND ECONOMIC DEVELOPMENT

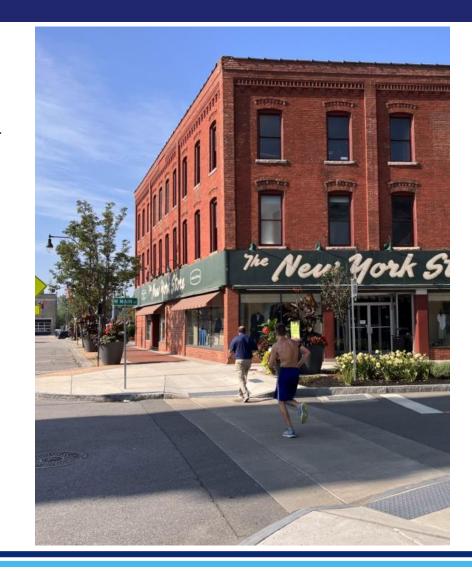
Other Potential Funding Sources

#### **Empire State Development Capital Grants**

- Amount: \$50,000+ (no limit), 80% match
- Eligibility: Capital-based projects to create or retain jobs, reduce unemployment, and increase economic activity. Grants may be used for property acquisition, demolition, new construction, renovation, soft costs and more.
- How to apply: Through CFA, quarterly

### Community Development Block Grants (CDBG) Economic Development Program

- Amount: \$100,000-\$750,000, 60% match
- Eligibility: Economic Development and Small Business to assist for-profit businesses to create or retain permanent employment. Awarded to municipalities.
- How to apply: Through CFA Open Round process.

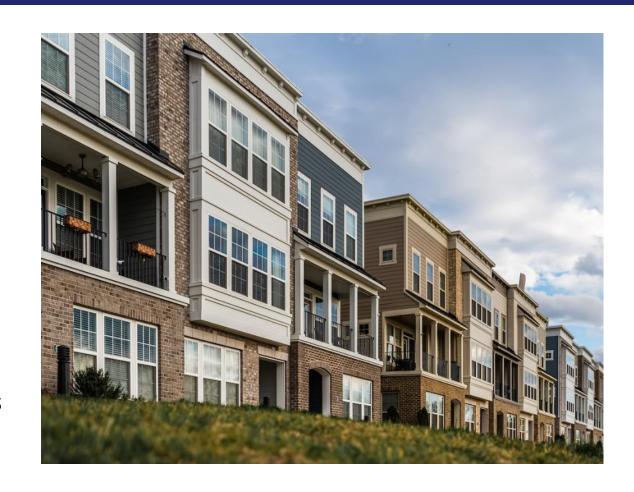






## New York State Homes and Community Renewal Programs

- Community Controlled Affordable Housing Program (Up to \$50,000 per unit for housing development)
- Low-Income Housing Trust Fund Program (Up to \$125,000 per unit)
- Housing Development Fund Program
- Low-Income Housing Tax Credit Program
- HOME Program
- Community Investment Fund Program (loans to develop commercial or community facilities serving HCR-financed affordable residential development.) 33% match.







## Market NY Regional Tourism Capital Program (Empire State Development)

- Amount: At least \$150,000, 80% cash match
- Eligibility: Projects that include plans to expand, construct, restore or renovate New York State tourism destinations and attractions. Awarded to municipalities, nonprofits, and for-profit companies.
- How to apply: Through CFA. Application period is typically open 2.5 months from Spring to Summer.







# Capital Improvement Grants for Arts and Culture (New York State Council On The Arts)

- Amount: Small and mid-sized grants of up to \$2M. Large grants of \$2M-\$10M (50% match). Grants up to \$50K with no match for small nonprofits.
- Eligibility: Capital improvements by nonprofit arts and culture organizations
- How to apply: Register, prequalify, and apply in the New York State Grants Gateway. Deadline is January 11, 2024.







## Recap of Project Evaluation and Selection





### **EVALUATION CRITERIA**

- Aligns with Dunkirk DRI Vision and Goals
- Aligns with State DRI Program Goals
- Aligns with WNY Regional Economic Development Council Strategies
- Aligns with State Evaluation Criteria

  - Catalytic effect
     Co-benefits
  - Project readiness
     Cost effectiveness
- Aligns with Local Evaluation Criteria
  - Sustainability
  - Capacity
  - Matching Funds
  - **Transformational**

- Synergy
- Market demand and economic feasibility





### PROJECT REVIEW: AVAILABLE OPTIONS

- Recommend for DRI funding directly
- Recommend for Small Project Fund only (if appropriate)
- Keep as priority project in the plan, but recommend for other funding
- Remove from funding consideration and do not include in the plan
- Request more information (tabled until next meeting)





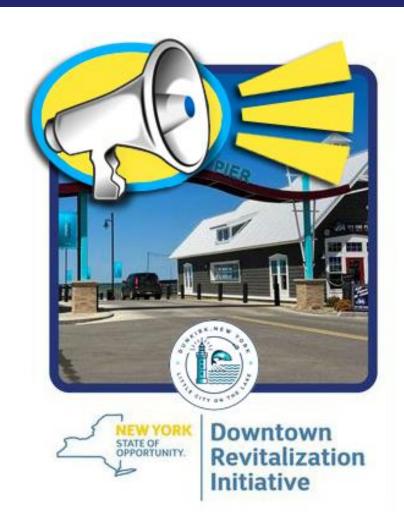
## PRELIMINARY SLATE OF PROJECTS (LPC MEETING #5)

Projects: 11

• **Total DRI Funding:** \$12,247,000

Total Project Cost: \$87,188,000

- Project Types:
  - Training, Education
  - Hospitality
  - Recreation
  - 3 Mixed-use
  - 2 Public Space
  - 2 Affordable housing
  - Small Projects (\$600,000)







# PROJECTS RECOMMENDED TO INCLUDE PRELIMINARY SLATE (LPC MEETING #5)

Project #	Project Title	Sponsor	Total Project Cost	DRI Requested	DRI Funding Recommended	
3	Refurbish the Graf Building to House a Workforce Development Training Center	Jamestown Community College		\$2,200,000	\$2,200,000	
4	Modernize the Clarion Hotel Building and Exterior Grounds	Clarion Hotel and Conference Center	\$4,500,000	\$2,200,000	\$2,200,000	
5	Redevelop the Ehlers Building to House a Restaurant, Retail and Event Space, and Two Market-Rate Apartments	Chadwick Bay Property Management	\$2,600,000	\$2,100,000	\$2,100,000	
	Reinvigorate the Dunkirk Marina's East Side with Expanded Boating Facilities and a Security System	City of Dunkirk	\$2,000,000	\$2,000,000	\$2,000,000	
	Improve Memorial Park with an Amphitheater, Welcome Center, and Pedestrian Walkways	City of Dunkirk	\$950,000	\$950,000	\$950,000	
	Construct 78 Affordable Apartments and Daycare Facility Across Two Sites on East 4th Street and Washington Ave	Regan Development	\$34,469,000	\$500,000	\$500,000	
	Redevelop 31 Affordable Housing Units Across 7 Sites through a Rental Assistance Demonstration (RAD) Conversion	Dunkirk Housing Authority	\$34,570,000	\$500,000	\$500,000	
19	Rehabilitate Stearns Court Public Space with Outdoor Dining and Decorative Features	City of Dunkirk	\$423,000	\$423,000	\$423,000	
20	Renovate Central Station Building to Expand Restaurant and Add One Apartment	Handsome Rob Holdings LLC	\$376,000	\$274,000	\$274,000	
	Renovate the Macaroni Building to House 13 Market-Rate Apartments and Medical Offices	Lakeside Werks LLC	\$3,200,000	\$500,000	\$500,000	
24	Small Projects Fund	City of Dunkirk	\$600,000	\$600,000	\$600,000	
	Total DRI Funding Recommended					







## Review Project Updates





# 1. Construct 45+ Market-Rate Apartments and Commercial Space at 323-325 Central Ave

**Location:** 323-325 Central Ave **Project Type:** New Development

**Description:** 

Construct a mixed-use development with 7,500 sf of ground floor commercial space, 45-50 market-rate apartments, and possible rooftop access providing views of Lake Erie. Parking will be provided behind the building.

**Applicant**: Nostra Development

**Partners:** Total Wrecking and Environmental

Capacity:

Sponsor has extensive experience with new and re-use construction projects including mid-sized apartment buildings, large apartment complexes, and mixed-use developments



DRI Request/Total Cost:

\$4,500,000 / \$11,300,000 (40% DRI)

**Secured Funding:** 

\$800,000

Existing Use: Vacant land

Proposed Use(s):



45-50 apartments (1-2 BR)



Commercial (7,500 sf ground floor)



**TABLED** 





# 1. Construct 20 Market-Rate Apartments and Commercial Space at 323-325 Central Ave

**Location:** 323-325 Central Ave **Project Type:** New Development

**Description**:

Construct a 21,100 sf mixed-use development with 3,000 sf of ground floor commercial space and 20 market-rate apartments.

**Applicant**: Nostra Development

**Partners:** Total Wrecking and Environmental

Capacity:

Sponsor experience includes construction (currently underway) of a 52-unit apartment and townhome complex in the Village of Williamsville (Drexel Hill Apartments) and full interior gut and rehab of an 11-unit luxury apartment building with commercial at 585 Delaware Street in North Tonawanda.



DRI Request/Total Cost:

\$2,458,000 / \$3,849,000 (64% DRI)

**Secured Funding:** 

\$920,000

Existing Use: Vacant land Proposed Use(s):



<mark>20</mark> apartments (1-2 BR)



Commercial (3,000 sf ground floor)

**UPDATE** 

**TABLED** 

LPC QUESTION:

Can the project move forward with \$2.5M in DRI funding?





# 1. Construct 20 Market-Rate Apartments and Commercial Space at 323-325 Central Ave

**TABLED** 

### **Strengths**

- Would be transformative, activating a vacant lot on Central Ave
- Fills a need for more market-rate, high-end housing options
- Applicant reduced project scope for a smaller DRI request in response to LPC's request

#### Weaknesses

- Sponsor has concerns about project financing
- Project would require progress payments (monthly requested) to move forward, which is not possible for commercial sponsors in the DRI program
- Limited sponsor experience: has not yet completed a new construction project
- DRI funding increased from 40% to 64% of project cost





# 2. Reinvigorate the Dunkirk Marina's West Side with Boating Facilities, Over Water Patio, Restaurant, Two Apartments, and Seasonal Cabana Bar

**Location:** Dunkirk Harbor/Marina, West Side

**Project Type**: Redevelopment and/or

Rehabilitation **Description**:

Revitalize and repair the Dunkirk Marina area, West Side, including a new transient dock with fuel platform, renovated dock with 87 boat slips, over water patio, a restaurant and two apartments in a mixed-use building, and a seasonal cabana bar.

**Applicant**: Chadwick Bay Marina

**Partners:** City of Dunkirk

Capacity:

Sponsor has experience with renovating an unused schoolhouse into apartments and making improvements to the marina.



DRI Request/Total Cost:

\$2,478,000 / \$2,478,000 (100% DRI)

**Secured Funding:** 

\$0

Existing Use: Marina Proposed Use(s):



Improve existing marina



2 Apartments



Restaurant + cabana bar









## 2. Reinvigorate the Dunkirk Marina's West Side with Boating Facilities and Public Access

**Location:** Dunkirk Harbor/Marina, West Side

**Project Type**: Redevelopment and/or Rehabilitation

**Description**:

Revitalize and repair the Dunkirk Marina area, West Side, including a new transient dock, renovated docks, boater amenities, and public access including Shoreline Trail connector.

**Applicant**: County of Chautauqua IDA

**Partners:** City of Dunkirk

Capacity:

Sponsor is an economic development organization that facilitates development and offers incentives including tax abatements, low interest loans, and bond financing.



DRI Request/Total Cost:

\$1,000,000 / \$1,000,000 (100% DRI)

**Secured Funding:** 

\$0

Existing Use: Marina Proposed Use(s):



Improve existing marina





Project sponsor changed, scope reduced, purchase agreements in place





# 2. Reinvigorate the Dunkirk Marina's West Side with Boating Facilities and Public Access

#### **Strengths**

- Enhances public access to the waterfront
- Expands capacity for boating and tourism in the Dunkirk Harbor
- Synergistic with Marina East Side project and existing dining/retail
- In-water improvements expand future landside development potential
- Applicant is in discussion with experienced marina operator

#### Weaknesses

- 100% DRI-funded
- Marina operator is to be determined

OTHER FUNDING





### 5. Redevelop the Ehlers Building to House a Restaurant, Retail and Event Space, and Two Market-Rate Apartments

**Location:** 400-402 Central Ave

**Project Type**: Redevelopment/Rehabilitation

**Description**:

Renovate a 19,000 sf building into a mixeduse property consisting of a restaurant, 2+ residential units, and retail (destination antique co-op auction house, art, and event space).

**Applicant**: Chadwick Bay Property

Management

Partners: Chautauqua County Land Bank

Capacity:

Sponsors currently own and operate an antique co-op, interior design company, and restaurant. They also have residential remodel and property management experience.



DRI Request/Total Cost:

\$2,100,000M / \$2,600,000 (79% DRI)

**Secured Funding:** 

\$0

**Current Use:** Vacant building

Proposed Use(s):







**1** 2+ Apartments





**PRIOR** SCOPE

PRELIM-**INARY SLATE** 

### 5. Redevelop the Ehlers Building to House a Restaurant, Retail and Event Space, and Two Market-Rate Apartments

**Location:** 400-402 Central Ave

**Project Type**: Redevelopment/Rehabilitation

**Description**:

Renovate a 19,000 sf building into a mixed-use property consisting of a restaurant, two residential units, and retail (destination antique co-op auction house, art, and event space). There will be fewer apartments, and the retail footprint may be reduced if needed.

**Applicant**: Chadwick Bay Property Management Partners: Chautauqua County Land Bank Capacity:

Sponsors currently own and operate an antique coop, interior design company, and restaurant. They also have residential remodel and property management experience.





**UPDATE** 

PRELIM-**INARY SLATE** 

DRI Request/Total Cost:

\$1,400,000 / \$1,750,000 (80% DRI)

**Secured Funding:** 

**Current Use:** Vacant building Proposed Use(s):







2 Apartments (Reduced from 2+)

**Applicant** reduced scope and DRI request to address financing concerns.





PRELIM-INARY SLATE

### **Strengths**

- Provides multiple activity-generating uses (restaurant and retail) and market-rate housing in distinctive and highly-visible historic building on Central Ave corner lot.
- Applicant reduced budget due to concerns about financing. Applicant expects to obtain a bridge or construction loan and has experience obtaining multiple mortgages (up to 16 at once) on other properties
- Sponsor currently owns and operates businesses of proposed uses

#### Weaknesses

- Details of reduced scope are unclear
- The project is 80% DRI-funded



### 6. Rehabilitate the ADAMS Building to House an Event Space, Work Suite with Full Kitchen, and One Market-Rate Apartment

**Location:** 600 Central Ave

**Project Type**: Redevelopment/Renovation

Description:

Renovate the ADAMS art center (2,500 sf former church) including a 2,000 sf gallery (multi-use space), work suite with a full kitchen, and an apartment (attached 1,800 sf house). Renovations include improvement to the exterior, mechanical, electrical, and plumbing. Renovations will support events and educational and community programming

**Applicant**: Access to the Arts, Inc.

Partners: 20 project partners listed including public, private, and nonprofit organizations.

Capacity:

Sponsor initiated renovations in 2018 with philanthropic and Community Development Block Grant funding. Sponsor Board member has worked on projects of similar magnitude in NYC.







**PRIOR SCOPE** 

**TABLED** 

DRI Request/Total Cost:

\$2,012,000 / \$2,012,000 (100% DRI)

Secured:

\$0

**Current Use:** Vacant building

Proposed Use(s):





Education 🏠 1 Apartment







### 6. Renovate Historic Church into a Youth Center, Multi-Use Event Space, and Two Luxury Apartments

Location: 600 Central Ave

**Project Type**: Redevelopment/Renovation

**Description**:

Renovate the 5,500 sf multi-level church into Central Hall, a multi-use event space with a banquet room and public reception center for events, and a lower level youth center including boxing and athletic equipment, and a classroom with a digital learning library. The attached residence will be renovated into two luxury apartments to provide ongoing revenue.

**Applicant**: Access to the Arts, Inc.

Partners: Kids at Promise will occupy the lower-level to provide youth programming. Other community partners will use event space. Construction manager Kevin Glavey will oversee construction.

#### Capacity:

Sponsor is a volunteer-based organization that initiated renovations in 2018 with philanthropic and Community Development Block Grant funding. Sponsor Board member has worked on projects of similar magnitude in NYC.







#### DRI Request/Total Cost:

\$1,127,000 / \$1,250,000 (90% DRI)
Sponsor has prepared alternative funding scenarios with \$750,000 (less youth center) and \$500,000 (less 50% of banquet room finishes)

Secured:

\$0

Current Use: Vacant building

Proposed Use(s):



Events

Youth/gym center LPC Question:

Can the project move forward with reduced funding?

**UPDATE** 





### 6. Renovate Historic Church into a Youth Center, Multi-Use Event Space, and Two Luxury Apartments

**TABLED** 

### **Strengths**

- Provides 2+ civic uses to benefit the community (youth center and arts/cultural programming)
- Preserves historic building identified as priority in Comprehensive Plan
- Improvements would support longterm financial sustainability of the building and the sponsor through rental income
- Sponsor adapted project scope for a smaller DRI request, including three alternative scenarios (\$1.25M, \$750K, and \$500K in DRI funding)

#### Weaknesses

- Sponsor capacity is limited as a volunteer-based organization with no paid staff
- No current ongoing revenue sources
- Concerns about financing and accessing capital to implement the project prior to DRI reimbursement
- 90% DRI-Funded





# 8. Renovate Demetri's on the Lake with Interior and Exterior Improvements and 4-6 Market-Rate Apartments

**Location:** 6-8 Lake Shore Drive W

**Project Type**: Redevelopment/Renovation

**Description:** 

Renovate interior of the first-floor restaurant (2,200 sf) and second floor (4,000 sf) space, replace the waterfront deck (3,000 sf) and improve the building facade. Second floor renovations will include converting former restaurant and kitchen areas into market rate apartments.

**Applicant**: Demetri's on the Lake

Partners: None

Capacity:

Sponsor has undertaken multiple interior remodeling projects, construction of a 3,000-sf, two-story addition to the restaurant, and construction and expansion of the current outdoor deck and bar area.







PRIOR SCOPE

**TABLED** 

DRI Request/Total Cost:

\$1,994,000 / \$2,492,000 (80% DRI)

**Secured:** \$250,000

**Current Use:** Restaurant

Proposed Use(s):



Improve existing use



4-6 Apartments (0-2 BR)





# 8. Renovate Demetri's on the Lake with Event Space and Improvements to Façade and Interior

**Location:** 6-8 Lake Shore Drive W

**Project Type**: Redevelopment/Renovation

**Description:** 

Renovate interior of the first-floor restaurant (2,200 sf) and second floor (4,000 sf) space, replace the waterfront deck (3,000 sf) and improve the building facade. Second floor renovations will create an open banquet space to host weddings and other events, with intent to convert the space to apartments in the future.

**Applicant**: Demetri's on the Lake

Partners: None

Capacity:

Sponsor has undertaken multiple interior remodeling projects, construction of a 3,000-sf, two-story addition to the restaurant, and construction and expansion of the current outdoor deck and bar area.





DRI Request/Total Cost:

\$1,000,000 / \$1,250,000 (80% DRI)

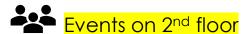
**Secured:** \$250,000

Current Use: Restaurant

Proposed Use(s):



Improve existing use



**UPDATE** 

**TABLED** 

LPC Question:

Can the project move forward with reduced funding?





## 8. Renovate Demetri's on the Lake with Event Space and Improvements to Façade and Interior

**TABLED** 

### Strengths

- Project would improve façade of a highly-visible waterfront building
- Restaurant is well-established in the community, and improvements would support tourism growth
- Project would expand capacity of the restaurant to host events, attracting visitors

#### Weaknesses

- The project is 80% DRI-funded
- Housing component has been removed





## 9. Rehabilitate the Vacant Building at 21 East Third Street to House a Life Skills Youth Center Including Classrooms and Childcare

**Location:** 21 E Third St.

**Project Type**: Redevelopment/Renovation

**Description:** 

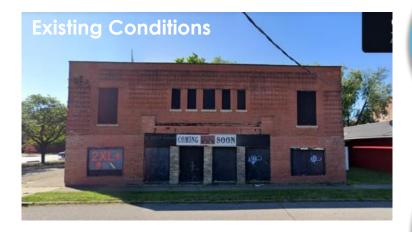
Renovate a 7,200 sf former movie theater into a life skills youth center including a technology lounge, kitchen classroom, daycare, offices, and fitness equipment.

**Applicant**: Kids at Promise

**Partners:** In discussions with Ralph Wilson Foundation about potential funding.

Capacity:

Sponsor has managed multiple community development projects including an art mural, outdoor ice rink, and a kickball/wiffle ball field.



DRI Request/Total Cost:

\$1,850,000 / \$1,850,00 (100% DRI)

Secured:

\$0

Current Use: Vacant Building

Proposed Use(s):

**Education** 

Childcare



**TABLED** 





## 9. Stabilize the Vacant Building at 21 East Third Street to House a Life Skills Youth Center

Location: 21 E Third St.

**Project Type**: Redevelopment/Renovation

**Description:** 

Stabilize a 7,200 sf former movie theater to a condition where the building is safe to occupy for boxing, fitness equipment, and other youth programming in the future. Improvements will focus on the roof, mechanical, electrical, and plumbing. The requested funding would not provide for interior improvements or equipment beyond the existing boxing ring that the sponsor owns.

**Applicant**: Kids at Promise

**Partners:** In discussions with Ralph Wilson Foundation about potential funding.

Capacity:

Sponsor is a volunteer-based organization that currently serves about 160 kids ages 8-18. Sponsor has managed community development projects including an art mural, outdoor ice rink, and a kickball/wiffle ball field.

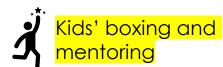


DRI Request/Total Cost:

\$500,000 / \$500,000 (100% DRI)
Secured:

\$0

Current Use: Vacant Building Proposed Use(s):



**UPDATE** 

**TABLED** 

LPC Questions:
Can the project
move forward
with reduced
funding?
Can the sponsor
partner on other
DRI proposals?





## 9. Stabilize the Vacant Building at 21 East Third Street to House a Life Skills Youth Center

**TABLED** 

### **Strengths**

- Stabilizes building and avoids demolition
- Provides space for nonprofit to continue offering boxing programming with limited overhead costs
- Sponsor has explored partnership opportunities with Access to the Arts, Inc and Jamestown Community College
- Sponsor adapted project scope to reflect smaller DRI request

#### Weaknesses

- Programming opportunities are limited with reduced scope (building stable, but not finished)
- Sponsor capacity is limited as a volunteer-based organization with no paid staff
- No current ongoing revenue sources
- Concerns about financing and accessing capital to implement the project prior to DRI reimbursement
- No matching funds (100% DRI)





## 11. Improve Memorial Park with an Amphitheater, Welcome Center, and Pedestrian Walkways

**Location:** 70 Lake Shore Drive W **Project Type**: Public Improvement

**Description**:

Construct a 2,800 sf public amphitheater with an attached 2,000 sf tourism/welcome center, backstage area, and bathroom facility. Other improvements include pedestrian walkway, lighting, and landscaping enhancements.

**Applicant**: City of Dunkirk

Partners: Dunkirk Local Development

Corporation (DLCD)

Capacity:

The City of Dunkirk has dedicated planning and development staff, fully capable and experienced in grant administration and project management.





DRI Request/Total Cost:

\$950,000/\$950,000 (100% DRI)

Secured:

\$0

Current Use: City park

Proposed Use(s):





PRIOR SCOPE

PRELIM-INARY SLATE





# 11. Improve Memorial Park with an Amphitheater, Welcome Center, and Pedestrian Walkways

**Location:** 70 Lake Shore Drive W **Project Type**: Public Improvement

**Description**:

Construct a 2,800 sf public amphitheater with an attached 2,000 sf tourism/welcome center, backstage area, and bathroom facility. Other improvements include pedestrian walkway, lighting, and landscaping enhancements.

**Applicant**: City of Dunkirk

Partners: Dunkirk Local Development

Corporation (DLCD)

Capacity:

The City of Dunkirk has dedicated planning and development staff, fully capable and experienced in grant administration and project management.





DRI Request/Total Cost:

\$1,310,000/\$1,310,000 (100% DRI)

Secured:

\$0

Current Use: City park Proposed Use(s):

ا عمر

Improve Existing Use



**UPDATE** 

PRELIM-INARY SLATE

Cost estimate updated to reflect \$970,000 in construction, 10% design, and 25% contingency.





# 11. Improve Memorial Park with an Amphitheater, Welcome Center, and Pedestrian Walkways

#### **TABLED**

### **Strengths**

- Civic use
- Waterfront location
- Expands ability to host events and attract visitors
- The sponsor has the capacity to implement the project and actively program the space

### Weaknesses

100% DRI-funded





# 12. Redevelop Lake Shore National Bank Building to House Three Market-Rate Loft Apartments

Location: 401-403 Central Ave

**Project Type:** 

Redevelopment/Rehabilitation

**Description**:

Convert the vacant building into three urban-style loft apartments that would provide the feel of converted warehouse-style living space. Two apartments would be 2-BR/2-BA and one apartment would be 3-BR/2-BA.

**Applicant**: Peak Development

**Partners** 

Partners: None

Capacity:

Sponsor is a complete construction solution with experience in the financing, planning, building and managing of hospitality, multi-unit housing, senior housing, medical and government projects.





**TABLED** 

**PRIOR** 

**SCOPE** 

DRI Request/Total Cost:

\$1,490,000 / \$1,490,000 (100%)

Secured:

\$0

Current Use: Vacant building

Proposed Use(s):



3 Apartments (2 x 2-BR/2-BA and 1 x 3-BR/2-BA)





# 12. Redevelop Lake Shore National Bank Building to Include Retail and up to Four Market-Rate Apartments

Location: 401-403 Central Ave

**Project Type:** 

Redevelopment/Rehabilitation

**Description:** 

Convert the 5,512 sf former bank building into ground floor retail (1,700 sf) and four market-rate, modern apartments that would provide the feel of efficient urban living space to live, work, and play.

**Applicant**: Peak Development Partners

Partners: None

Capacity:

Sponsor is a complete construction solution with experience in the financing, planning, building and managing of hospitality, multi-unit housing, senior housing, medical and government projects.





**TABLED** 

**UPDATE** 

DRI Request/Total Cost: \$900,000 / \$1,900,000 (47%)

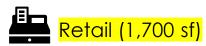
Secured:

\$0

Current Use: Vacant building

Proposed Use(s):

4 Apartments (1 studio, 2 x 1-BR, and 1 x 2-BR)



LPC Question:

Can the project include a retail component?





## 12. Redevelop Lake Shore National Bank Building to Include Retail and up to Four Market-Rate

**TABLED** 

### **Strengths**

- Sponsor adapted scope to include retail use and four market-rate apartments in response to LPC's request
- Salon operator engaged as potential tenant for retail space
- Activates unique historic building as a mixed-use property on Central Ave
- DRI funding is less than half of total project cost (47%)

### Weaknesses

 Sponsor experience does not include completed renovation to a historic building





### 17. Renovate the Macaroni Building to House 13 Affordable Apartments and Medical Offices

**Location:** 23-25 Lake Shore Drive

Project Type:

Redevelopment/Rehabilitation

**Description**:

Convert the 11,000 sf, 4-story Macaroni building into a mixeduse site containing first-floor commercial space for medical practices(1,500 sf) and 13 upperstory lofted apartment units.

**Applicant**: Dr. Troy Sasse via a company to be determined

**Partners:** None

Capacity:

Sponsor has a successful track record of building restoration as a developer, owner, builder, and property manager.





**PRIOR SCOPE** 

PRELIM-**INARY SLATE** 

#### DRI Request/Total Cost:

\$500,000/\$3,980,000 (13% DRI)

Secured:

\$2,200,000

**Current Use:** Vacant Building

Proposed Use(s):



Commercial (1,500 sf ground floor)



13 Apartments





### 17. Renovate the Macaroni Building to House 13 Affordable Apartments and Medical Offices

**Location:** 23-25 Lake Shore Drive

Project Type:

Redevelopment/Rehabilitation

**Description**:

Convert the 11,000 sf, 4-story Macaroni building into a mixeduse site containing first-floor commercial space for medical practices(1,500 sf) and 13 upperstory lofted apartment units.

**Applicant**: Lakeside Werks LLC Partners: Peak Development

**Partners** Capacity:

The sponsor owns the building and will work with a developer to implement the project and has secured \$1 million in grant funding and a letter of interest for anticipated financing.





PRELIM-**INARY SLATE** 

**UPDATE** 

DRI Request/Total Cost:

\$500,000 / \$3,200,000 (16% DRI)

Secured:

\$1,000,000

**Current Use:** Vacant Building Proposed Use(s):



Commercial (1,500 sf ground floor)



13 Apartments

LPC Question: Will the sponsor work with a developer?





PRELIM-INARY SLATE

### **Strengths**

- Sponsor will partner with a developer to implement the project
- Project would activate highly-visible, unique historic building on Lake Shore Drive
- DRI funding is only 16% of project costs
- Sponsor has secured \$1,000,000 in funding through Restore NY grant

#### Weaknesses

 Developer partner experience does not include completed renovation to a historic building





## 22. Restore and Activate Vacant Storefront to House a Cafe and Improve Facade at 200-202 Central Ave

PRIOR SCOPE

**Location:** 200-202 Central Ave

Project Type:

Redevelopment/Rehabilitation

**Description**:

Renovate the former Aida's café space (1,200 sf) and reopen it as a café/restaurant. Complete façade improvements, brick repointing, roof repair and window replacement for the entire building to improve and enhance the historical character of the building as well as improve the energy efficiency

**Applicant**: Buttered Biscuit Café LLC

Partners: None

Capacity:

The project sponsor owns and maintains the property and three additional properties.





**TABLED** 

DRI Request/Total Cost:

\$200,000/\$300,000 (67% DRI)

**Secured:** \$100,000

Current Use: 5 apartments and car detailing

business

Proposed Use(s):



Improving existing use



Café/Restaurant





## 22. Restore and Activate Vacant Storefront to House a Cafe and Improve Facade at 200-202 Central Ave

**UPDATE** 

Location: 200-202 Central Ave

**Project Type**: Redevelopment/Rehabilitation

**Description:** 

Renovate the former Aida's café space (1,200 sf) and reopen it as a café/restaurant. Complete façade improvements, brick repointing, roof repair and window replacement for the entire building to improve and enhance the historical character of the building, improve the energy efficiency, and restore the historic storefront on Central Ave.

**Applicant**: Buttered Biscuit Café LLC

Partners: None

Capacity:

The project sponsor owns and maintains the property and three additional properties. The sponsor has obtained a letter of interest from Lake Shore Savings Bank to provide financing.





**TABLED** 

DRI Request/Total Cost:

\$307,000/\$407,000 (75% DRI)

Secured:

\$0

**Current Use:** 5 apartments and car detailing business

Proposed Use(s):



Improving existing use



Café/Restaurant (1,200 sf)

LPC Question:

If not awarded

DRI funding

directly, would

the sponsor be
interested in the

Small Projects

Fund?





## 22. Restore and Activate Vacant Storefront to House a Cafe and Improve Facade at 200-202 Central Ave

**TABLED** 

### **Strengths**

- Project would restore and activate storefront of a highly-visible historic building
- Sponsor has been renovating the property since 1997 and has experience with restaurant ownership/management
- Sponsor responded to extended call-for-projects targeting minority-owned businesses to increase project diversity

#### Weaknesses

 Project cost and DRI request increased about \$100,000 to reflect contractor quotes (75% DRI)







## Final Project Recommendations





### PROJECT REVIEW: AVAILABLE OPTIONS

- Recommend for DRI funding directly
- Recommend for Small Project Fund only (if appropriate)
- Keep as priority project in the plan, but recommend for other funding
- Remove from funding consideration and do not include in the plan





## RECOMMENDED FOR OTHER FUNDING

Project #	Project Title	Sponsor	Total Project Cost	DRI Requested
1	Construct 20 Market-Rate Apartments and Commercial Space at 323-325 Central Ave	Nostra Development	\$3,849,000	\$2,458,000
7	Create an Indoor Waterpark Attached to the Existing Clarion Hotel with a Wave Pool, Kids' Waterplay Structure, and a Surf Facility	Clarion Hotel and Conference Center	\$25,000,000	\$2,000,000
9	Stabilize the Vacant Building at 21 East Third Street to House a Life Skills Youth Center	Kids at Promise	\$500,000	\$500,000
13	Fit Out New Wet Laboratory Facilities at the Fredonia Technology Incubator	SUNY Fredonia Center for Innovation & Economic Development	\$769,000	\$769,000
14	Renovate 314 Central Avenue to House a Homeownership Center and 5+ Affordable Apartments	Chautauqua Home Rehabilitation and Improvement Corporation (CHRIC)	\$940,000	\$720,000
18	Renovate 310 Central Avenue to House Golf Simulator Sports Bar and Four Short-Term Rentals	East Coast Investments Unlimited	\$1,112,000	\$871,000
	Total Recommended for Other Funding:			





## RECOMMENDED FOR SMALL PROJECTS FUND

Project #	Project Title	Sponsor	Total Project Cost	DRI Requested
21	Restore the Historic Public Library with Improvements to Interior and Exterior Features	Dunkirk Public Library	\$343,000	\$294,000
23	Revitalize the Coburn Block through Façade Improvements and New Outdoor Patio Space	Coburn Block LLC	\$218,000	\$76,000
N/A	Expand the Dining Room at Taqueria Mexicana	Taqueria Mexicana	\$70,000	\$50,000
N/A	Invest in Kitchen Equipment and Building at Alma Latina Mex	Alma Latina Mex	\$102,000	\$82,000
N/A	Improve the Façade at Matt's News Convenience Store	Matt's News Convenience Store	\$21,000	\$21,000
	Total Recommended for Small Projects Fund:			\$523,000





## RECOMMENDED SLATE OF PROJECTS

Project	Project Title	Sponsor	Total Project	DRI	DRI Funding
#		Оролоог	Cost	Requested	Recommended
2	Reinvigorate the Dunkirk Marina's West Side with Boating Facilities and Public Access	County of Chautauqua IDA	\$1,000,000	\$1,000,000	\$1,000,000
3	Refurbish the Graf Building to House a Workforce Development Training Center	Jamestown Community College	\$3,500,000	\$2,200,000	\$2,200,000
4	Modernize the Clarion Hotel Building and Exterior Grounds	Clarion Hotel and Conference Center	\$4,500,000	\$2,200,000	\$1,700,000
5	Redevelop the Ehlers Building to House a Restaurant, Retail and Event Space, and Two Market-Rate Apartments	Chadwick Bay Property Management	\$1,750,000	\$1,400,000	\$1,400,000
6	6. Renovate Historic Church into a Youth Center, Multi-Use Event Space, and Two Luxury Apartments	Access to the Arts, Inc.	\$1,250,000	\$1,127,000	\$1,127,000
8	Renovate Demetri's on the Lake with Event Space and Improvements to Façade and Interior	Demetri's on the Lake	\$1,200,000	\$1,000,000	\$500,000
10	Reinvigorate the Dunkirk Marina's East Side with Expanded Boating Facilities and a Security System	City of Dunkirk	\$2,000,000	\$2,000,000	\$2,000,000
11	Improve Memorial Park with an Amphitheater, Welcome Center, and Pedestrian Walkways	City of Dunkirk	\$1,310,000	\$1,310,000	\$1,310,000
12	Redevelop Lake Shore National Bank Building to Include Retail and Up to Four Market-Rate Apartments	Peak Development	\$1,900,000	\$900,000	\$900,000
15	Construct 78 Affordable Apartments and Daycare Facility Across Two Sites on East 4th Street and Washington Ave	Regan Development	\$34,469,000	\$500,000	\$500,000
16	Redevelop 31 Affordable Housing Units Across 7 Sites through a Rental Assistance Demonstration (RAD) Conversion	Dunkirk Housing Authority	\$34,570,000	\$500,000	\$500,000
17	Renovate the Macaroni Building to House 13 Market-Rate Apartments and Medical Offices	Lakeside Werks LLC	\$3,200,000	\$500,000	\$500,000
19	Rehabilitate Stearns Court Public Space with Outdoor Dining and Decorative Features	City of Dunkirk	\$423,000	\$423,000	\$423,000
20	Renovate Central Station Building to Expand Restaurant and Add One Apartment	Handsome Rob Holdings LLC	\$376,000	\$274,000	\$274,000
22	Restore and Activate Vacant Storefront to House a Café and Improve Façade at 200-202 Central Avenue	Buttered Biscuit LLC	\$407,000	\$307,000	\$307,000
<u>24</u>	Small Projects Fund	City of Dunkirk	\$600,000	\$600,000	
_		Total 7	<b>DRI Funding Re</b>	ecommended	\$15,000,000



## **Next Steps**





### LPC COMPLETES DRI BALLOT

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LPC Member Name: PAGE OF

NOTE: DRI funding amounts are recommendations of the Local Planning Committee. Projects will be selected for funding by New York State and will be reviewed at that time for project readiness and eligibility. Projects listed at \$0 are not recommended for DRI funding but are additional priorities of the LPC for inclusion in the Strategic Investment Plan.

#### Place an "X" in one of the following boxes.

- I am in favor of submitting the DRI Strategic Investment Plan with the slate of projects listed below as proposed by the full Local Planning Committee, except as noted by a recusal due to actual or perceived conflict of interest.
- ☐ I oppose submitting the DRI Strategic Investment Plan with the below-listed slate of projects.

PLACE "X" IN BOX TO RECUSE		PROJECT NAME/DESCRIPTION	DRI FUNDING REQUEST
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## FINAL PUBLIC WORKSHOP (#3)

Please share with your networks!

- Thursday, November 2, 5pm-7pm
- Dunkirk High School Cafeteria

75 W 6<sup>th</sup> Street Dunkirk, NY 14048

- Review planning process, recommended projects, and next steps
- Celebrate!







### **UPCOMING DELIVERABLES**

**Project Profiles** (Complete)

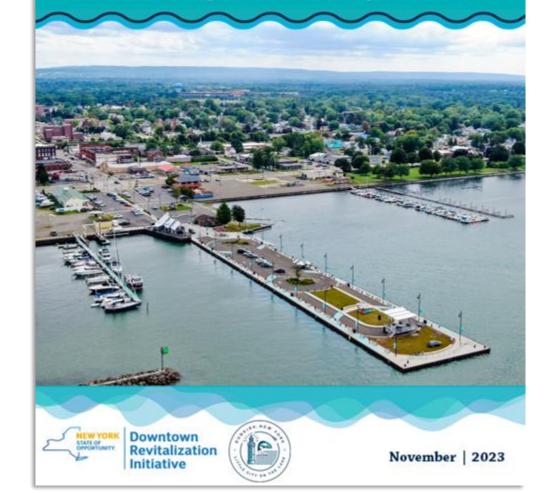
## **Draft Strategic Investment Plan** (November 17)

- Will recommend final slate of projects to the state for funding
- Includes Downtown Profile and Assessment; Public Engagement; Community Vision, Goals, and Strategies; and Project Profiles.



Downtown Revitalization Initiative Strategic Investment Plan

Western New York Regional Economic Development Council







### **IMPLEMENTATION**

- New York State will select \$9.7 million in projects to award DRI funding
- Awards will be announced in late 2023/early 2024
- Projects will be assigned a State agency based on project scope
- State agencies will administer the grant and will reach out regarding the grant contract
- Projects can begin incurring costs the first day of the month following the award announcement
- Project sponsors will provide updates and deliverables as specified in their grant contracts
- State agencies will be in contact regularly to provide support and monitor progress
- Press events may be held in connection with ground breakings and ribbon cuttings









## **Public Comment**



